Dreams of the Danube is an exclusive excursion that immerses you in not one, but two of the grandest cosmopolitan jewels along one of Eastern Europe’s most beautiful, storied waterways. You’ll make a lifetime’s worth of wonderful memories as you experience the cultural magnificence of Budapest, Hungary and the imperial elegance of Vienna, Austria.

As a participant of the Phoenix XXXVIII program, you’ll see these cities as few visitors have, thanks to exclusive arrangements made just for you.

For three days you’ll be guided through the historical charm of Budapest from your home base at the luxurious Kempinski Hotel Corvinus – just a short walk away from the Danube River and all of the city’s main attractions. On day four, you’ll travel via train to Vienna. Here you’ll spend three magical days staying at the Vienna Marriott Hotel on the breathtaking Ringstrasse and taking in the finest music, dining and culture this gem of a city has to offer.
EnchantEd Excursions: The wonder of walking tours
immerse yourself in the best of Budapest and Vienna.
Enchanted Excursions: The Wonder of Walking Tours

Explore the rich culture, architecture, cuisine, art and music of Budapest and Vienna by foot. Many tours include exclusive, private access to some of these cities' most popular destinations. Tours include:

Tours of Budapest

• The Jewish Sights of Budapest
  Discover Budapest's Jewish heritage, rich in history and tradition.

• Reveal the Secrets of Communism
  Stroll through the famous Statue Park, visit a former secret nuclear bunker and more as you explore the many relics of Hungary's Communist past.

• Special Cooking Class at Chefparade
  Master the art of Hungarian cooking in this contemporary, cosmopolitan cooking studio.

• Tour to Szentendre
  Enjoy this picturesque riverside town famous for its museums, galleries, and artists.

• Sisi and her Favorite Palace in Hungary: Excursion to Gödöllő
  Marvel at the country's largest Baroque palace, beloved by Empress Elisabeth of Austria.

• Excursion to the Herend Porcelain Manufactory
  Discover the secrets of porcelain-making at this world-famous factory founded in 1826.

• Professional Wine Tasting in the Vineyards of Budapest
  Stroll the stunning vineyards of Budapest and enjoy their famously fresh, crisp white and sparkling wines.

Tours of Vienna

• Art in Vienna
  Enjoy the creative excitement of countless art museums filled with Austrian masterpieces old and new.

• Music in Vienna
  Explore the wonderful sounds of the City of Music - home to the Vienna Boys Choir and many famous composers, including Mozart and Beethoven.

• Delicious Vienna
  Enjoy Vienna's exquisite cuisine with visits to open-air and specialty food markets and the city's famous coffee houses.

• Schönbrunn Palace
  Visit Empress Sisi's former summer residence and one of Europe's most impressive Baroque palace complexes.

• The Golden Age – Baroque Vienna
  From architecture to gardens, music and more, the baroque period in Vienna shaped much of the city and its culture, making it one of the best places in Europe to experience Baroque and Rococo art.
**EXQUISITE CITIES – EXCLUSIVE EXPERIENCES**

**BUDAPEST**

**Vigado Concert Hall**
From the moment you step into this architectural masterpiece on the Eastern bank of the Danube, you can feel the presence of all the great musicians that have performed here. Here you’ll enjoy a gourmet buffet dinner, full open bar and a soul-stirring jazz trio.

**Danube Cruise Reception Aboard the Europa**
From the grand terrace of the Europa – the biggest event ship in Budapest – you’ll glide along the banks of the river Danube and take in the stunning sights of Budapest while you enjoy an open bar, light music and delicious canapés.

**Hungarian Theme Party at Central Market Hall**
Built at the end of the 19th century, the Central Market Hall is the largest indoor market in Budapest. It’s filled with the sights, sounds, scents and tastes of local spices, foods and more. Here, you’ll experience a family style dinner, open bar and a Hungarian folk show with a gypsy orchestra, folk dancing and waiters in full gypsy regalia.

**Private Show and Reception at the Spanish Riding School**
Experience the magic of the legendary Lipizzaner Stallions – some of the most remarkable horses on the planet. The Spanish Riding School is the only institution in the world which has practiced classical equitation in the Renaissance tradition of the haute école for more than 450 years. After the show, you’ll enjoy a reception at the school’s Stallburg Stables.

**Wine Country Dinner in Neustift**
At Winery Werner Welser and Winery Mayer in the charming, old Viennese wine village of Neustift, you’ll be entertained by traditional folk musicians as you sip wonderful Austrian wines and dine on a three-course meal of traditional Viennese cuisine. For centuries, this is how the Viennese have been enjoying their casual and comfortable get-togethers.

**Gala Dinner at Hofburg Palace**
Vienna’s Imperial Palace and former home of the monarchs of the Habsburg dynasty, the Hofburg was originally a medieval castle that was extended to become a magnificent residence with architectural styles ranging from gothic to art nouveau. Today, the palace houses the office of the President of Austria, an important congress center, numerous art collections and much more.

Arriving via motor coach, you’ll be guided by your master of ceremonies through an enchanted evening. You’ll enjoy cocktails and canapés in the Grand Lobby, followed by a fabulous four-course dinner in the Festival Hall – all the while being entertained by a 10-piece orchestra. Finally, you’ll dance to the sounds of 6-piece band during the elegant after party.
THE GRANDEST ACCOMMODATIONS

Budapest: Kempinski Hotel Corvinus

Ideally located in Downtown Budapest, the luxurious, 5-star Kempinski Hotel Corvinus is just a short walk from the Danube River and all of the city’s main attractions. With its elegant rooms and remarkable culinary attractions in its Gastronomic Quarter Downtown Budapest, you may not want to leave.

Vienna: Vienna Marriott Hotel

Luxuriate in a genuine 5-star experience in the heart of Austria’s capital city. With an outstanding location on Vienna’s breathtaking Ringstrasse, you’ll be just moments away from the Vienna Opera House, St. Stephen’s Cathedral and much more.
Who May Participate?
All United States distributors of battery-operated industrial lift trucks (including dealerships and factory branches) are eligible to participate. Qualifications in the current EnerSys® travel program will be limited to principals and employees of such dealerships who are working in a sales capacity that affects battery and charger purchases at the time of program travel to Budapest and Vienna in 2018.

How Points are Earned
Points will be earned:
1) When the U.S. distributor sells an electric lift truck that is equipped with a new IRONCLAD®, Express® or NexSys® battery and/or qualifying EnerSys charger* during the program or
2) When a U.S. distributor sells an IRONCLAD, Express or NexSys battery and/or qualifying EnerSys charger* as replacement.

* (Charger orders for use with EnerSys brand batteries other than IRONCLAD, Express or NexSys will not qualify for this program.) EnerSys (U.S.) must invoice the sale to the distributor or to the distributor’s OEM under a qualified OEM program for the sale to qualify. Orders placed with and invoiced by Manufacturer’s Representatives of EnerSys or other third parties shall not count toward this program.

In the event that the equipment passes through more than one dealership or factory branch, the organization selling to the end user will be awarded points.

How Points are Scored
A) IRONCLAD and Express batteries - 2 points per kWh capacity
B) NexSys batteries model point values follow:

<table>
<thead>
<tr>
<th>NexSys® Packs and Batteries (Not Blocks)</th>
<th>24v</th>
<th>36v</th>
<th>48v</th>
</tr>
</thead>
<tbody>
<tr>
<td>Packs of 137AH or less</td>
<td>20 points</td>
<td>40 points</td>
<td>50 points</td>
</tr>
<tr>
<td>Packs of 186AH or greater</td>
<td>30 points</td>
<td>60 points</td>
<td>75 points</td>
</tr>
<tr>
<td>Batteries of 186AH or less</td>
<td>20 points</td>
<td>40 points</td>
<td>50 points</td>
</tr>
<tr>
<td>Batteries between 187AH and 372AH</td>
<td>30 points</td>
<td>60 points</td>
<td>75 points</td>
</tr>
<tr>
<td>Batteries of 373AH or greater</td>
<td>40 points</td>
<td>80 points</td>
<td>100 points</td>
</tr>
</tbody>
</table>

C) Chargers - Qualifying charger lines must be billed by EnerSys as spelled out in “How Points are Earned” (above). Model point values follow:

<table>
<thead>
<tr>
<th>EnForcer®</th>
<th>Express®</th>
<th>NexSys®</th>
</tr>
</thead>
<tbody>
<tr>
<td>E3/E5/E6/E13 = 30</td>
<td>eMax X20/5Kw = 25</td>
<td>Ni/N3 = 35</td>
</tr>
<tr>
<td>12/12/15 = 35</td>
<td>EX = 50</td>
<td></td>
</tr>
<tr>
<td>12/15/30 = 40</td>
<td>E12/75 = 50</td>
<td></td>
</tr>
<tr>
<td>E9/EIP/EIP/3 = 45</td>
<td>eMax X2/30/5Kw = 100</td>
<td>U2/20/30 = 100</td>
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<td></td>
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<td>T2/20/30 = 200</td>
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D) All points for EnerSys batteries shall be valued per the following discount schedule from the list price in effect at the time of official order entry and placement with EnerSys headquarters in Reading, PA.

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What are the Qualifications for the Phoenix XXXVIII Travel Program?
Total points earned by a distributor will determine automatic qualifications in the Phoenix XXXVIII travel program. One appointment (trip for two) to Budapest and Vienna will be awarded for each 7,600 points earned by a distributor. No more than two trips for two will be awarded to the same dealer or OEM from points accumulated from the end user for any reason. Awards are made to the dealership, not to individuals, and the dealership shall decide which salesperson shall participate provided they meet the details of “Who May Participate” section of this brochure. Distributors or branches earning the requisite points for qualifications will be awarded appointments only if they are in good credit standing with EnerSys. Should the participant’s account not be current at the end of the program, no award shall be made.

Point Registration
Orders will be credited automatically when written if the distributorship or factory branch placing the order is known. When in doubt, submit a points claim, or write (providing order number, equipment covered, and point value claimed) to: EnerSys, 2366 Bernville Road, Reading, PA 19605 (Attn: Phoenix Program Headquarters). You may also email noemi.santiago@enersys.com.

Program Time Period
The program period is March 1, 2017 through June 30, 2018, inclusive. To be counted, orders must specify shipment by August 31, 2018. No order that was counted in a previous travel program may be claimed in this program.

The Award
The award in this program consists of an appointment (trip for two employees) to Budapest and Vienna travel program will be limited to all points for EnerSys batteries shall be valued per the following discount schedule from the list price in effect at the time of official order entry and placement with EnerSys headquarters in Reading, PA.

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